

Big Tech's Acqui-hire Strategy Heats Up as Demand for AI Talent Soars

Acqui-hires are set to grow as demand for top AI talent becomes a strategic need for cos: Experts

Swathi Moorthy & Annapurna Roy

Bengaluru | New Delhi: Meta's \$15 billion investment in Scale AI to acquire 8% stake and get its founder, Alexander Wang to lead its AI efforts, is the latest in the series of acqui-hires the large technology companies have done to get ahead in the AI race.

This is not just a trend but a strategic necessity and is likely to see more traction, as the demand for AI talents will continue to increase, say experts.

In the last two years, large technology players have been acquiring AI startups to get top talent. Microsoft paid \$550 million to Inflection AI to get Mustafa Suleyman, who is now heading Microsoft AI and Amazon acquired two AI startups to get top talent. David Lat and others who had joined Amazon's AGI team.

On the home front in India, well-funded AI startups, Krutrim, and Sanyas have followed suit to acquire Boddhi Computing and Santa Law respectively to enter new sectors.

Why Acqui-hiring Matters?

There is a shortage of foundational AI talent

Demand for experts who can build or fine-tune LLM models is very high

Acqui-hiring helps fast-track a company's AI capabilities

It brings in visionaries, not just engineers

CBO Mark Zuckerberg and will lead the social media giant's new AI lab focused on experimental science. Amazon pointed out that unlike in the software-as-a-service sector, where acqui-hires were often about engineering execution, in AI, it's about vision, research, and IP.

"You're acquiring not just builders but boundary-pushers, people who define what's next," he added.

Unlike a few years ago, where acqui-hires were a norm, regulatory scrutiny around them has increased in recent times. HCLTech, Technology Consulting Partner, IIT Delhi said that established tech giants are seeing escalating regulatory scrutiny prompting them to go through reverse acquisitions without triggering anti-trust alarms.

In addition to this, acqui-hires are also an avenue for companies to enter highly competitive sectors and acquire new customers.

Companies gain access to research, innovation and intellectual property

Regulatory scrutiny makes traditional acquisitions harder

Reverse acqui-hires help avoid anti-trust issues

It allows entry into competitive sectors and access to new customers

But these are early days in India. Founders and investors ET spoke to said that they are evaluating companies for potential acquisitions or acqui-hires. "What we are seeing are small deals or acqui-hires and not large deals that would attract large enterprises yet, which are a huge value add," Kaa Capital general partner Gaurav Chatterjee said earlier last ET, adding, "These are beginning to happen in the US. These will take time to pan out in India."

STRATEGIC PLAY

There are a couple of reasons for this. In India, AI is a hot topic — data & analytics, partners and leader — data & analytics, partners and leader, PwC India, said, "We are at a critical point where foundational AI talent is in short supply and high demand that companies are willing to pay a premium to accelerate their AI roadmap."

He explained that the number of people who can build cutting-edge LLM infrastructure or fine-tune large models at scale are very few and acqui-hiring will fast-track companies' AI capabilities.

Take Meta for instance. As a part of the \$5 billion deal, Wang will report to Meta's CEO.

NEWER AVENUES TO FOCUS

A lot of this is stem.

ment issued to approval of the shareholders at the upcoming annual general meeting, the release said.

Sanghi will continue as the executive chairman of the board. He will focus on strengthening Sun Pharma's specialty portfolio and provide insights towards shaping the company's long-term strategy. — Our Bureau

Sun Pharma Appoints Kirti Ganorkar as MD

Mumbai: Sun Pharmaceutical Industries has appointed Kirti Ganorkar as managing director to succeed Dilip Sanghi, effective September 1, with the entire business and all functions reporting to him, the company said in a press release on Friday. Ganorkar has been heading the business at Sun Pharma since June 2018. This appointment is subject to approval of the shareholders at the upcoming annual general meeting, the release said.

GOVERNMENT OF KARNATAKA
(Financial Department)

FISCAL POLICY INSTITUTE (FPI)
Bangalore-Mysore Road, Kengeri, Bengaluru - 560 040.
Ph: 080-2681 1000, Fax: 080-2687 1011, Email: director@bangalore.gov.in
No.: FPI/PROCAD/T/VT/102/21 Date: 13.06.2025

Applications for the Post of Research Fellows & Research Associates

Applications are invited for the post of Research Fellows & Research Associates at Fiscal Policy Institute on contract basis. The eligible candidates may apply in the prescribed application format as detailed and available at <https://fbangalore.karnataka.gov.in>.

Last date for receipt of completed applications with necessary documents by in-person, post or e-mail is 27.07.2025 (on or before).

Sd/- For Director
Fiscal Policy Institute
OFFICE NO: 1240/2025-26

Loss Narrowed in FY24

From Page 1

Previously, in March 2023, Leskart had raised \$800 million from Abu Dhabi investment Authority and Chrysalis Capital. This \$450 million was a secondary share sale, which allowed existing investors to exit. Leskart and Chrysalis Ventures to partially sell their stake in the company. This round valued Leskart at \$4.5 billion.

Leskart bagged the top honor at the Economic Times Startup Awards 2024. It was named the Startup of the Year for its journey from a small startup to a large-scale unicorn. The company's revenue grew by 100% while creating an entirely new category.

In FY24, Leskart's net loss rose from Rs 64 crore in FY23, which the company attributed to technology-driven operational efficiencies, revenue growth of 48% to Rs 5,08 crore, while earnings before interest, taxes, depreciation and amortisation (EBITDA) more than doubled to Rs 8 crore.

The Gurgaon-based company produces about 25 million frames and 30-40 million lenses annually. It operates over 2,500 stores across India and Southeast Asia in addition to a service network in over 100 countries. The company has yet to file financial statements for fiscal 2025 with the Registrar of Companies.

SYMBOLIC POSSESSION NOTICE

ICICI Bank
Branch Office: ICICI Bank Limited Plot No-23, 2nd Floor, 3rd Floor, New Paltan Road, Kirti Nagar, New Delhi-110005

The Authorised ICICI Bank Officer under the Securitisation, Reconstruction and Financial Assets and Enforcement of Security Interest Act, 2002 and in exercise of the powers conferred under section 13(1) of the said Act read with Rule 3 of the Security Interest (Enforcement) Rules, 2002, issued Demand Notices to the below mentioned borrowers to repay the amount mentioned in the Notice within 60 days from the date of receipt of the said Notice.

Having failed to repay the amount, the Notice is issued to the borrower and the public in general that the undersigned has taken symbolic possession of the property described below, by exercising powers conferred on him/her under Section 13(1) of the said Act read with Rule 3 of the said rules on the below mentioned dates. The borrower, in particular and the public, is cautioned not to deal with the property. Any dealings with the property will be subject to charges of ICICI Bank Limited.

The above-mentioned borrower(s)/guarantor(s), is/are hereby issued a 30 day Notice to repay the amount, the said mortgaged property will be sold after 30 days from the date of publishing this Notice, as per the provisions under Rule 8 of Security Interest (Enforcement) Rules, 2002.

Date: June 13, 2025. Place: Gurgaon
Sincerely Authorised Officer, for ICICI Bank Ltd.

Sr. No.	Name of the Borrower/Loan Account Number	Description of Property/Date of Symbolic Possession	Date of Demand Notice/Amount in Demand (Rs.)	Name of Branch
1.	Tal Chand Jaiwani Sanyas Shree/10051385 And Co. Sole Dealer 12/06/2024 Measuring Area 1044 Sq. Feet Situated At Gran City Mall, Gurgaon & Durgam Nagar, Rajasthan Phone: 9669596218	Residential Property Bearing Plot No. 5 Dated 10/05/1989 And Co. Sole Dealer 12/06/2024 Measuring Area 1044 Sq. Feet Situated At Gran City Mall, Gurgaon & Durgam Nagar, Rajasthan Phone: 9669596218	October 13, 2024 2,20,20,900/-	Gurgaon

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1.	Kishor/Blunwari Dev LSDIC0008745575	Plot No. 173, Khare No. 48 & 53, Waleah, New Paltan Road, Kirti Nagar, New Delhi-110005	January 31, 2025 Rs. 8,91,53,186/-	Jodhpur
2.	Burkha Gopal Pankaj jain/LSJIC0008493847	Plot No. 104 (Without Roof Right), Situated On The Second Floor in Clusia Building, Ashok Nagar, Khare No. 22/28, 22/28, And 22/28, Sub Sector Structure Ltd, Village-Gurgaon, Tehsil-Ludhiana, District-Jodhpur, Rajasthan-342008-09-June-25	January 22, 2025 Rs. 22,36,74,64/-	Jodhpur
3.	Pradeep Bishnoi/ Mehesh Dhilli LSDIC0008613959/ LSDIC0008712847	Plot No. 389-A, Sector No. Vikas Vihar Village-Phagwara, Tehsil & District-Jodhpur, Rajasthan-223607-09-June-25	February 26, 2025 Rs. 20,24,32,03/-	Jodhpur

ADVERTISEMENT FOR BRANCH PREMISES

Bank of Baroda
BANK OF BARODA invites proposals for the lease of premises for the purpose of setting up of branch office at the following location: **LUNAKHAR DISTRICT BIKANER** (Required area: 1100 to 1500 Sq. Ft.)

Interested parties may submit their proposals in conformity with the following conditions: (i) The proposals should be submitted by the deadline date of 14.06.2025 up to 4.00 PM. (ii) The proposals should be submitted in the form of a letterhead of the proposer. (iii) The proposals should be submitted in the form of a letterhead of the proposer. (iv) The proposals should be submitted in the form of a letterhead of the proposer. (v) The proposals should be submitted in the form of a letterhead of the proposer. (vi) The proposals should be submitted in the form of a letterhead of the proposer. (vii) The proposals should be submitted in the form of a letterhead of the proposer. (viii) The proposals should be submitted in the form of a letterhead of the proposer. (ix) The proposals should be submitted in the form of a letterhead of the proposer. (x) The proposals should be submitted in the form of a letterhead of the proposer. 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